SEARCHINF@RM

INFORMATION SECURITY

PRESS KIT

ABOUT COMPANY

SearchInform is the leading information security company in the CIS region. For over a decade the company has been a technological trailblazer focusing on contemporary cybersecurity threats, protecting business and government institutions against data theft and harmful human behavior.

More than 2000 companies across all major economic domains, from banking and retail to machinery and fighter jet manufacturers, look to SearchInform for efficient holistic information security to defend against ever-improving threats and avoid damaging security breaches and other ominous consequences.



ABOUT COMPANY IN NUMBERS

2000+ customers in 12 countries worldwide

11 years in DLP business,22 years in IT

SearchInform DLP is included in Gartner Magic Quadrant

10 criminal trials against insiders won by our clients

1, 000, 000+ computers protected by SearchInform DLP



Our
our
signationOmni-channel information security
for sustainable business
development

CONFIDENCE

We let our technology speak for itself and provide fully-featured versions of our products to our clients for free trials. This shows our confidence in the product and helps to get down to business in every deal, instead of going through multiple rounds of marketing meetings and sales presentations. This makes the decision making process for our clients completely transparent and efficient. Besides, during this proof of concept stage our clients get acquainted with their future account managers and support, and complete in-depth info-security training.



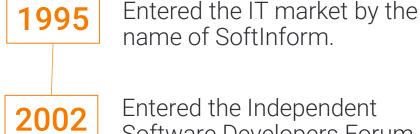
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CLIENTS ARE ON THE TEAM

When developing new features and products, SearchInform looks to clients for business insights. Usually, we estimate the cost of additional development taking into account the preferences of all groups of our clients. SearchInform work with customers on site, in our training center and remotely. We regularly run interactive webinars for our leads and clients, participate in the industry events and exhibitions in order to have a keen sense of the pulse in the community.



HISTORY OF SEARCHINFORM



Entered the Independent Software Developers Forum association.



Released SearchInform Data Leak Prevention system.



The company was renamed into SearchInform.



2010

Opened own Training Center.

2012 2014

Organized the first **Road Show** – education conference for information security experts.

Released **TimeInformer** – a work time efficiency monitoring solution.



Earned the resident status in Skolkovo Innovation Center/ became a laureate of the Priority 2015 National Award In Import Substitution / Entered the list of Russian software developers.



Released SearchInform Event Manager (SIEM).

SearchInform DLP made it to Gartner Magic Quadrant for Enterprise Data Loss Prevention.



KEY PERSONALITIES

Leo Matveev

Chairman of the Board of Directors

Featured speaker at major InfoSec conferences, founder of annual SearchInform Road Show – series of educational conferences for information security officers. Member of Independent Software Developers Association, member of the Chamber of Commerce, Registry of Russian Software Developers.





KEY PERSONALITIES

Sergei Ozhegov

Chief Executive Officer.

For over a decade Sergei has been contributing to company's success, handling business and corporate development. Regular speaker at information security conferences, in particular national Russian conference Kod IB, co-founder of annual SearchInform Road Show.





KEY PERSONALITIES

Sergei Yavchenko

Head of international affairs.

Sergei leads the company's global expansion effort including strategy and tactics, demand generation, PR and partner relations.





PRODUCTS

SEARCHINFORM DATA LEAK PREVENTION

Real time analysis of virtually all information flows and behavioral patterns in order to discover and block suspicious activities. DLP stores all captured information and provides for retrospective analysis when required.

TIMEINFORMER WORK TIME EFFICIENCY SYSTEM

Automatic control of employee efficiency and productivity. It gives the full picture of what employees do on their computers and transparently controls activity in any program and application.

SEARCHINFORM SIEM

The product developed as an independent line of specialized SW for information security sphere. The system collects and analyses information security events, correlates data with DLP agents, and detects threats in real-time mode.



TRAINING CENTER

SearchInform conducts training activities in two directions: since 2010 - with universities and since 2013 - with clients.

2010 year of opening of SearchInform Training Center

1875

lectures and webinars held by training center *

1 year

cycle of updating SearchInform learning kit *

109

instructors completed training in SearchInform Training Center*



course works and graduation projects supervised by SearchInform experts*



universities in Russia and Belarus became partners of SearchInform*

22 cities visited by SearchInform Training Center speakers*

3 full-scale updates of virtual machine that is provided to universities for training on DLP operation.





SearchInform Road Show – annual series of free hands-on conferences in the domain of information security. Road Show speakers include experts from SearchInform, company's partners and clients. The event takes place by turn in several Russian cities: Moscow, Saint Petersburg, Ekaterinburg, Samara, Izhevsk, Novosibirsk, Krasnodar, etc.



SEARCHINFORUM

SearchInFORUM – annual private event where representatives of SearchInform and clients exchange experience, discuss issues and trends of information security. The 5-day programme of the forum includes:







We organize and run this forum aiming to build up a professional community, where members can openly discuss issues and find solution together.

Chairman of the Board of Directors of SearchInform Group of Companies Leo Matveev.



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